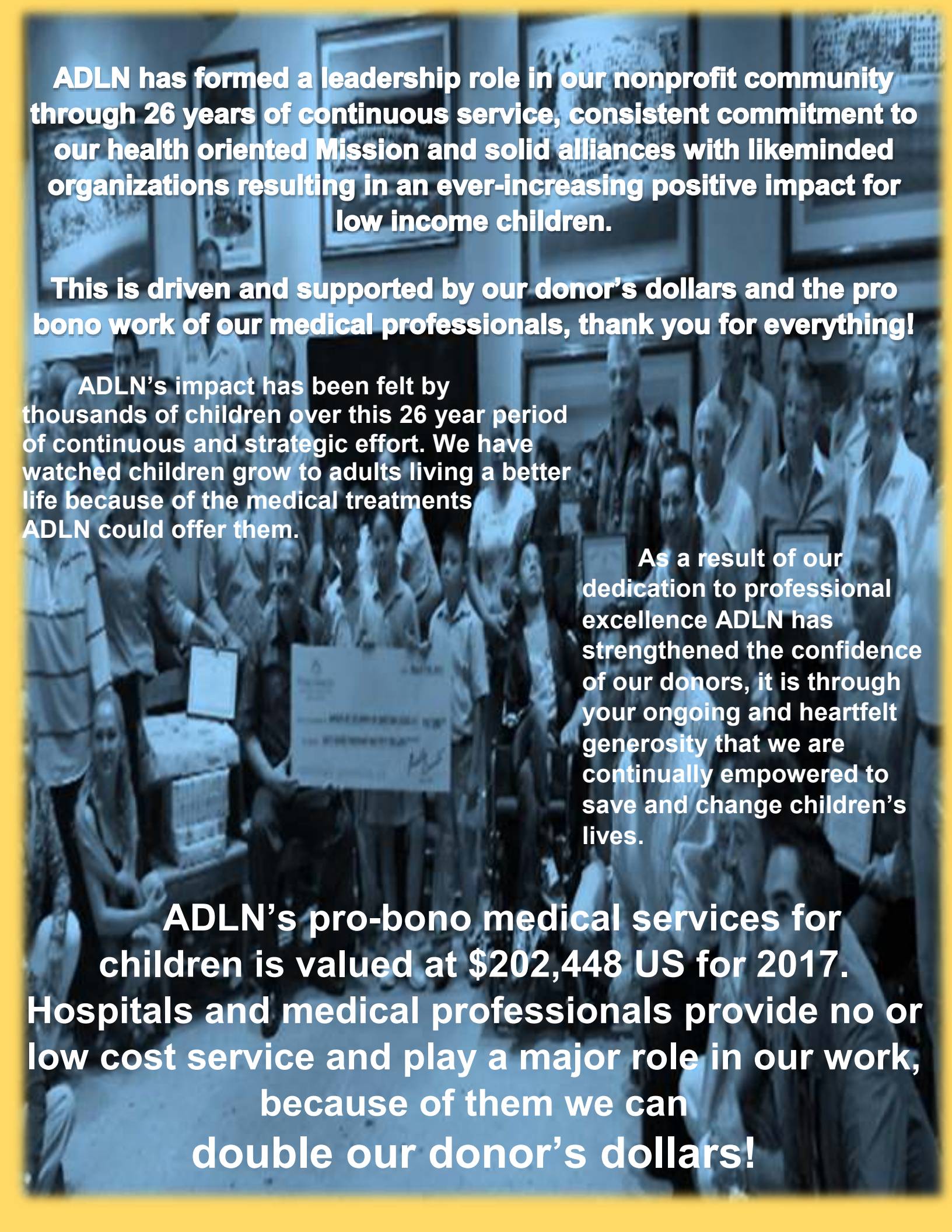


ANNUAL REPORT 2017



Mission Statement

Amigos de los Niños provides quality health care in Los Cabos to children up to the age of 18 who have no other means of receiving same or whose health care provider is deficient arranging for external medical consultations, organized Free Clinics and assistance in setting up medical treatment for Special Cases of the severely ill or disable.



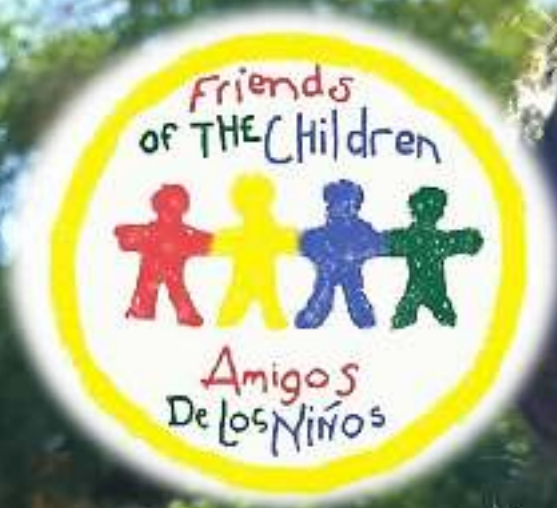
ADLN has formed a leadership role in our nonprofit community through 26 years of continuous service, consistent commitment to our health oriented Mission and solid alliances with likeminded organizations resulting in an ever-increasing positive impact for low income children.

This is driven and supported by our donor's dollars and the pro bono work of our medical professionals, thank you for everything!

ADLN's impact has been felt by thousands of children over this 26 year period of continuous and strategic effort. We have watched children grow to adults living a better life because of the medical treatments ADLN could offer them.

As a result of our dedication to professional excellence ADLN has strengthened the confidence of our donors, it is through your ongoing and heartfelt generosity that we are continually empowered to save and change children's lives.

ADLN's pro-bono medical services for children is valued at \$202,448 US for 2017. Hospitals and medical professionals provide no or low cost service and play a major role in our work, because of them we can double our donor's dollars!



Annual Report 2017

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A photograph of two women smiling. The woman on the left has long dark hair and is wearing a red top. The woman on the right has short grey hair, wears glasses, and a light pink top. They are positioned in front of a large plant with green and reddish leaves. The background is a light-colored wall.

Dear Friends,

2017 was a year for new alliances with other medical nonprofits to continue the traditional work of ADLN in Free Clínicas and Special Case Medical Attention, recognizing that by joining forces we can create a greater impact for Baja California Sur's children.

In this spirit of cooperation Amigos de los Niños and Corazon de Niño continued a strategic alliance formed in 2016 for children in need of surgical repair of congenital heart defects. During the 'Unidos de Corazon Clínicas' in 2017 ADLN covered costs for children of Los Cabos undergoing procedural cardio repair. With the success of this project, and in the desire to continue this life saving medical service, we will expand our alliance for 2018 and look forward to continued success in future clínicas. ADLN will also be working with 'Smiles International' and their affiliates 'Smiles Los Cabo's to treat their cleft pallet children in our ADL free Pediatric Dental and Audio Clínicas.

ADLN Free Pediatric Dental Clinics have tripled in size since the completion of our three-chair clinic space, we now treat over 140 children in each of the quarterly clinics for a total of over 500 children each year. During 2017 pediatric dental teams traveled from the USA, Canada and Mexico to take part in clinics lead by Dr. Greg Psaltis, ADLN BOD Member and creator of this outstanding and innovative high impact program.

In our ADLN Free Audiology Clinic we are seeing children from the Los Cabos, Todo Santos and La Paz Special Schools and well as from the CRIT Rehabilitation Center in La Paz. We also see children from local nonprofits such as Red Autismo and Sarahauero, these clinics specialize in helping hearing impaired and special needs children excel in school and in life.

Children with strabismus suffer from two things, bad vision and bullying at school, our ADLN Free Corrective Eye Surgery Clinics make an important difference in the lives of these children, we have completed this surgical clinic for patients each year by holding two clinics and welcome more for 2018.

The ADLN Special Case Program continues to help cancer patients with travel expenses and others with medicines and laboratory testing and imaging. We are glad to welcome longtime friend Dr. Javier Escamilla to our Board, he continues to aid our orthopedic patients with surgeries that truly change children's lives.

Again in August of 2017 help was needed for many families who lost everything in the floods from Tropical Storm Lidia. ADLN received disaster relief funds from the International Community Foundation and Discovery Land Company Foundation to help us aid the victims. ADLN supplied mattresses, small stoves, care packages of formula, diapers and clothes for newborns and young children as well as new notebooks for English Classes.

So here we are in the New Year, 2018 already! ADLN's work continues steadfastly ahead because of and with special thanks to all our donors, you make all this possible for the children!

Gay





ADLN Free Clinics



ADLN Free Audio Clinics
May and November



ADLN Free ENT/Audio Clinic

May 1st 2nd and 3rd 2017

Children Examined	27
Free Hearing Aids	10
Molds	6
Audio Tests	15
Ear Exam and Cleaning	27



ADLN Free ENT/Audio Clinic

Nov. 13th 14th and 15th 2017

Children Examined	38
Free Hearing Aids	10
Molds	8
Audio Test	22
Ear Exam and Cleaning	38

Totals:

Children Examined	65
Free Hearing Aids	20
Molds	14
Audio Test	37
Ear Exam and Cleaning	65



The pro-bono medical work completed by Dr. Rensink and Audiologist James O'Hara in these two clinics has a market value of \$20,250 US. Cost were \$9,178 US which included the purchase of hearing aids, this added up to a total of **\$11,072 in pro bono medical work.**



ADLN Free Pediatric Dental Clinic

February

May

November





ADLN Free Pediatric Dental Clinic Feb 2nd to 7th

Children Examined	177
Dental Cleanings	156
Fluoride Application	156
Primary Tooth Fillings	53
Primary Tooth Crowns	23
Permeant Tooth Fillings	76
Permanent tooth Sealants	151
Extractions	9



ADLN Free Pediatric Dental Clinic June 12th to 16th

Children Examined	136
Dental Cleanings	121
Fluoride Application	121
Primary Tooth Fillings	40
Primary Tooth Crowns	11
Permeant Tooth Fillings	44
Permanent tooth Sealants	213
Extractions	4



ADLN Free Pediatric Dental Clinic Nov/Dec 30th to 5th

Children Examined	147
Dental Cleanings	123
Fluoride Application	113
Primary Tooth Fillings	52
Primary Tooth Crowns	23
Permeant Tooth Fillings	10
Permanent tooth Sealants	198
Extractions	9



Totals:

Children Examined	460
Dental Cleanings	400
Fluoride Application	390
Primary Tooth Fillings	145
Primary Tooth Crowns	57
Permeant Tooth Fillings	130
Permanent tooth Sealants	562
Extractions	22



The pro-bono medical work completed by Dr. Greg Psaltis and his teams in these three clinics has a market value of \$205,976 US. Cost were \$15,000 leaving a total of pro bono dental work for the children for a value of **\$190,976 US.**



A portrait of a young woman with dark hair pulled back, smiling slightly. She is wearing a red and white patterned top. In the background, there are several stuffed animals, including a purple one on the left and a brown one on the right. A small inset in the top right corner shows a close-up of her eyes.

Before

After

ADLN Free

Corrective Eye Surgery Clinic

July and November



ADLN Free Corrective Eye Surgery Clinic May 2017

Children Examined	8
Children Pediatrician	4
Children Lab	4
Children Meds	4
Children Surgery	4



ADLN Free Corrective Eye Surgery Clinic August 2017

Children Examined	10
Children Pediatrician	7
Children Lab	7
Children Meds	7
Children Surgery	7



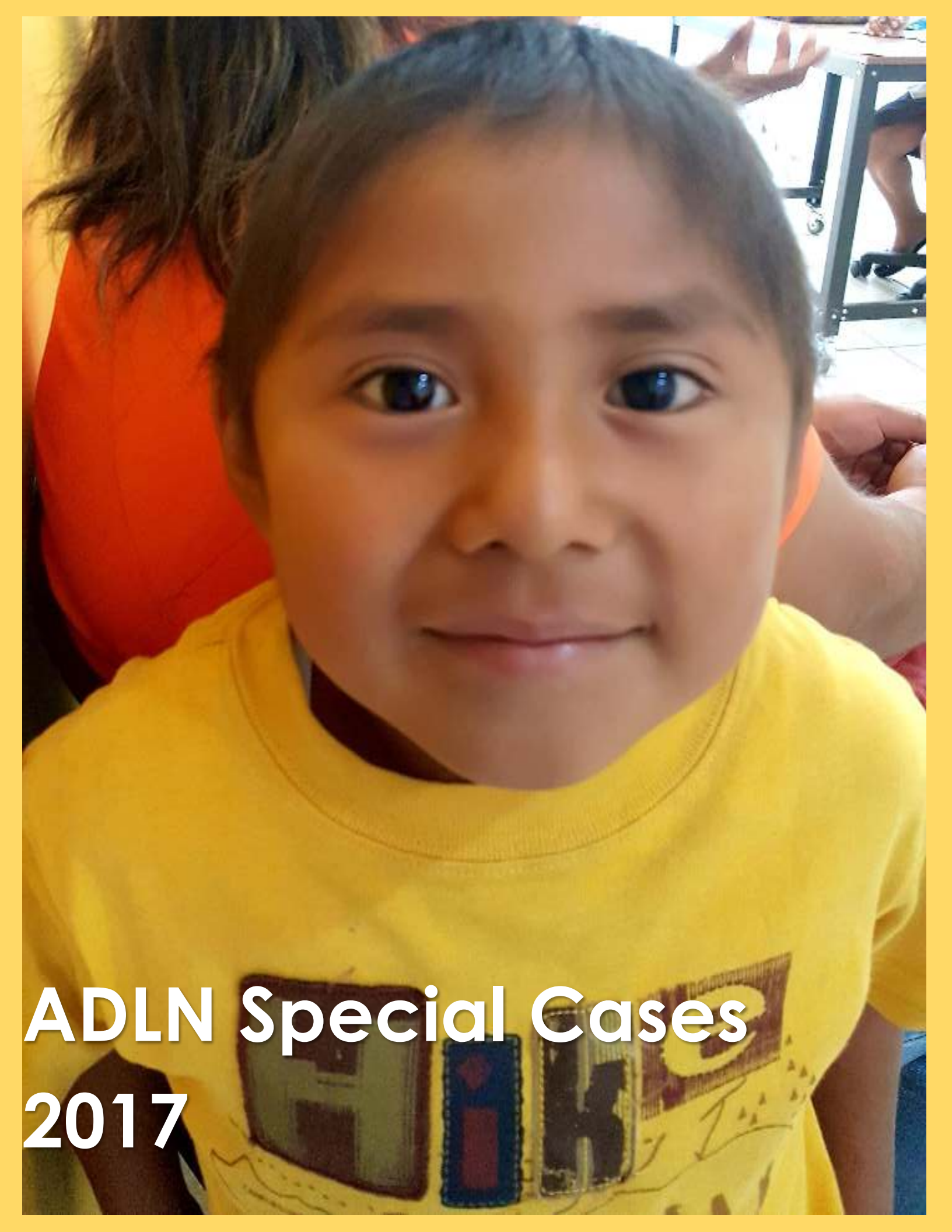
Totals:

Children Examined	18
Children Pediatrician	11
Children Lab	11
Children Meds	11
Children Surgery	11



The surgery for each child has a total real cost to ADLN of \$1,000 US coming to \$18,000, both hospital and physicians give 40% in pro-bono attention. The in-kind value for the two clinics is **\$10,300 US**.





ADLN Special Cases

2017

ADLN Special Case Children are severely or chronically ill, we assist them with transportation cost, medicines, laboratory, imaging, medical testing and physician's consultations. Some of our Special Case Patients have been with ADLN for years, others pass through and go on in their lives after a cure has been found.

ADLN is currently helping children with cancer, cerebral palsy, cleft pallet, autism, eye prosthesis and orthopedic surgeries.



2017 ADLN Special Cases cost \$85,298





**ADLN Impact per
Medical Specialty
and Disaster Relief**

ADLN Free Clinics 2016

Three Pediatric Dental Clinics 460

These patients are low income or special needs children mainly sent from our other local NGOs. Networking insures better health for all our children. Dental care prevents many major health problems.

Two ENT/Audio Clinics 65

ADLN focuses on special needs children as well as those with simple hearing impairment in these clinics. ADLN has watched many of our patients grow up to a productive adulthood in the 25 years it has been held, without their aids this would not have been possible!

Two Corrective Eye Surgery Clinics 11

Children who suffer from strabismus not only suffer from impaired vision, their self-esteem is buffeted by comments at school and socially. As a small girl just told us after her surgery, 'Now both my eyes are pretty'.

ADLN Special Cases 2016

Special Case Cancer Children 5

ADLN assist children suffering from cancer with travel for treatment, medicine and specialized testing so that they can find a cure or better deal with their illness.

Special Case Children's Meds 2

ADLN purchases meds for low income children who are chronically ill or suffer birth defects.

Consultations and Inter Organizational Networking 48

ADLN refers many children to other organizations or centers for their continuing treatment

Impact Disaster Relief 350

Total Impact for 2017 940

Disaster Relief

In 2017 Tropical Storm Lidia struck Los Cabos with overwhelming rains causing floods, mudslides and loss of life, many low income families lost everything and barely escaped being swept away. In these natural disasters the nonprofit organizations of Los Cabos and our supporters join together to alleviate the suffering doing what we can.

As we went out to inspect damage to low income areas the damage was shocking, whole poorly made houses were destroyed or moved from their foundations and this was in legally zoned housing areas not where people had just settled illegally in dangerous flood areas. The one constant we found were mattresses put outside to dry and whole families sleeping on the floor.

ADLN applied for a grant from the International Community Foundation's Disaster Relief Fund and from the Discovery Land Company Foundation to help get families with small children back on their feet.

We were able to give 40 mattresses, 10 stoves with gas tank, baby formula and milk, diapers and baby clothing. We estimate that 350 people were helped through this effort.



A photograph of three people smiling and posing for a photo. On the left is a man with a grey beard and mustache, wearing a black baseball cap and a blue t-shirt. In the center is a woman with dark hair wearing sunglasses and a pink top. On the right is a woman with glasses and a headband, wearing a white t-shirt with a graphic. She is holding a stack of US dollar bills (including \$500 and \$100 bills) and making a peace sign with her hand. They are outdoors under a large umbrella.

Annual ADLN-Redhead Bay Cruise and Beach Party October 2017

Over the past 25 years Amigos de los Niños has received generous support from a wonderful group of people affectionately known as 'The Redheads'.

Redheads are of course Sammy Hagar fans and come every October to celebrate the Red Rocker's birthday here in Los Cabos where Sammy offers a series of concerts at the Cabo Wabo Cantina. Sammy is now over 70 so these are longtime fans have been to Cabo year after year, many are ADLN's well known friends! Thank you to the Cantina for the Cabo Wabo Tequila and concert tickets and to Sammy for signing all that memorabilia!

ADLN especially appreciates the help of Carla Stead and Cindi Drafahl who have been untiring in their efforts for the children. Thank you so much! A shout out to Brandon also for all those guitars and good will.

The Redhead Beach Party is held at Tabasco's on the Medano beach, thank you Paul for the hospitality.

We also thank all our local business friends who donate certificates for adventures, services and gifts for the events, you are helping us save and change children's lives. Many of these kind merchants help ADLN every year to make this event a success for the children, Thank you!



GO
THERE
ONCE
BE
THERE
TWICE

OLD SAMMY'S

I'M OUTDOOR
IN THAT
I LIKE TO
ON BOAT



AMIGOS DE LOS NIÑOS, A.C.

Financials 2017 (Mexican Pesos)

External Audits from 1993 to 2016 Available

Revenue

Donations \$ 2,927,182 MN

Expenses

Administration Cost	\$ 418,369	14.29%
Operation Cost	\$ 2,675,349	91.40%

Bank

\$ 414,000

Pro Bono Medical Service

Pediatric Dental Clinic	\$190,976 USD
ENT/Audio Clinic	\$ 11,072
Corrective Eye Surgery Clinic	<u>\$ 10,300</u>
	\$202,448



**ADLN can more than match your
donation dollars through our
doctors and hospitals
pro bono work!**

Contact Information

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Amigos de los Niños de Cabo San Lucas, A.C.

Account # 65502669135

Clabe 0140 4165 5026 6913 56

Please scan and send deposit slip to: factadlncsl@gmail.com

ADLN offers Mexican tax deductible receipts for donations made in Mexico and US Tax ID Number from our donation site at the International Community Foundation which you can access from our donation button at www.adlncabo.org



Board of Directors

Dr. Greg Psaltis DDS

Dr. Javier Escamilla

Dr. Adolfo Martínez

Dr. Laura Castañeda

Mr. Walter Halicki

